

# Going Global: Implement Oracle Financials for your Foreign Subsidiary, Fast

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### Agenda

- The Basics
- Critical Setups
- Important Oracle Facts
- Set it up
- Technical Development
- Testing, Training and Go-Live
- Summary
- Q&A





### The Basics - Project Planning

- Project Planning
- Project Team
- Research
- Scope
- Where to Start





#### The Basics - Success Factors



- Project Management
- Project Team (Current Users and New Users)
- Meets country specific requirements.
- Existing installation should have none or very little downtime and no negative impact on current users.





#### The Basics - Decisions to be made...

- What currencies are required?
- Are you required to handle multiple languages?
  - What level of language install is required?
- Can you support all local required characters?
- Which Localizations are required?
- Must I use the Global Accounting Engine?





#### The Basics - Decisions to be made...

- What should be included in the implementation?
  - What do you require?
  - Why are you doing this implementation?
  - What end result is expected?
  - How much time do you have?
  - How large is the operation you want to implement?
  - And more.....





#### The Basics - Decisions to be made...

- Consider Only Implementing General Ledger
  - Setup a new book in foreign currency.
  - Load book with foreign data. (ADI upload)
  - Run translations and consolidations. (setup required)
  - Report on single or consolidate books. (FSG Changes)
- Consider Implementing financials first....





### The Critical Setups - Business Group

- Business Group
  - Related to HR requirements
  - One-time decision
  - Setup Business Group in Inventory (Organization)





## Business Group & Legal Entity

Organization			2	43		
Name	Setup Business Group	Туре				
- Dates	01-JAN-1990	То				
Location		Internal or External	Internal			
Location Address						
Internal Address			[ ]	]		
← Organization Classif	cations			_		
Name Business Group	Additional Organization Info	rmation		×		
HR Organization	Business Group Info	).				
-	-					
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### The Critical Setups - Set of Books

- The Three C's
  - Calendar
  - Currency
  - Chart of Accounts
- Multiple Reporting Currencies
- Setup Sets of Books in General Ledger.
- Additional Accounts Required





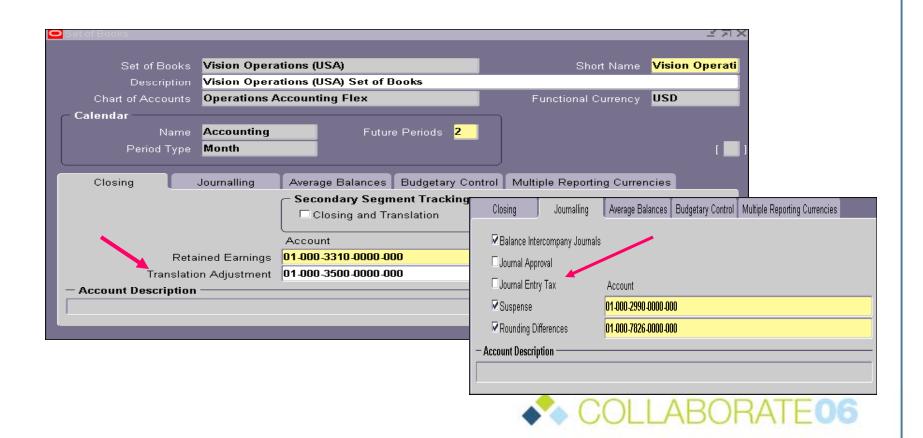
### About Sharing the Chart

- The Pro's
  - Reduced initial and on-going setup requirements
  - Share FSG's
  - Ease of Consolidation and cross business analysis.
- The Con's
  - Requires additional Security
  - Smaller company may have too much of a chart for their needs.





### Set of Books Setup





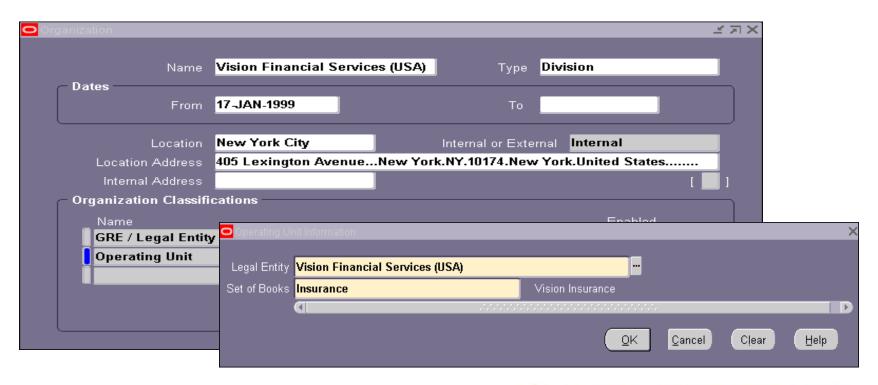
### The Critical Setups - Operating Unit

- The operating unit controls and secures access to sub-ledgers for: Payables, Receivables, Order Management, Purchasing, etc.
- You can have more than one operating unit per set of books, but you cannot have one operating unit point to two sets of books.





### The Critical Setups - Operating Unit







### Critical Setups - Access Control

- Responsibilities
- Profile Options
- Security Requirements





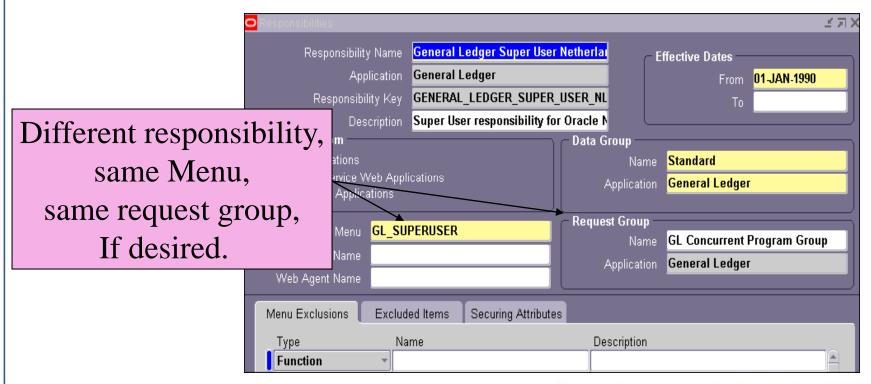
### Responsibilities & Profile Options

- Create new responsibilities for new company.
  - Use naming conventions to be clear what responsibility is to be used for.
  - May need to alter menus / reports assigned later.
- Assign Profile Options to responsibilities.
  - HR: Security & Business Group
  - GL: Set of Books
  - MO: Operating Unit
- Assign responsibilities to users.





## New Subsidiary - New Responsibilities







## Critical Setups - Profile Options

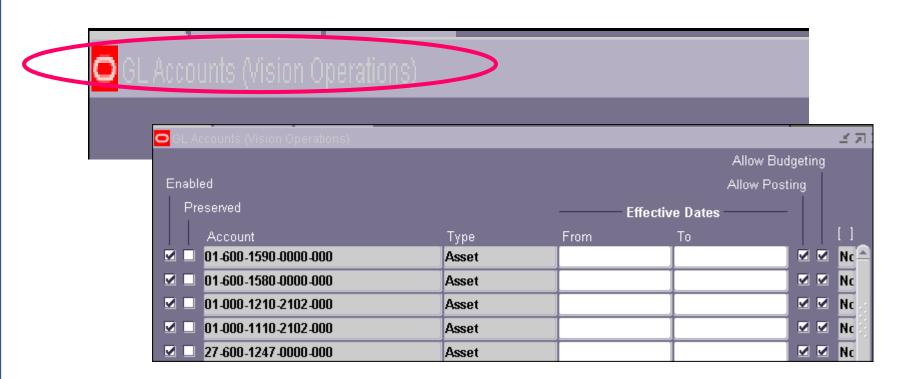
Critical assignments, since site level will prevail when responsibility level is not set.

		Application	Responsibility	User	
	OILE		Assets Vision Germ		
GL Set of Books ID	1		126		
GL Set of Books Name	Vision Operations (		Vision Germany		ш
MRC: Reporting Set Of Books	N/A				ш
OE: Set of Books	Vision Operations (		Vision Germany		1.3
OM: Set of Books			Vision Germany		
PN: Set of Books	Vision Operations (				П
					ш
					ш
					ш
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## Profile Options - How do you know?







### Critical Setups - Security Rules

- Controls access to values of the chart.
- Critical when sharing a chart of accounts.
- Used in on-line entry, inquiry and reporting.





### Important Oracle Facts

- Multiple Companies on one Install
  - Shared Setups (Payment Terms, QuickCodes, etc)
  - Shared Master Data (Customers, Suppliers and Items)





### Shared Customers and Suppliers

- Pros:
  - Ability to track activity for single supplier / customer.
  - No duplicates necessary, enter one header, and all addresses are attached.
- Cons:
  - Cannot record different header information such as Customer Classes, Defaults, etc.
  - Updates to header changes for all orgs





### Getting Started - Set it up

- Conference Room Pilot (CRP) Setup
- Documentation
- Setup Order / Plan (Common Applications Setups)
- System Administrator Responsibilities





### **Current Implementation Setups**

- Currency Rates
- Financial Statements
- Consolidations
- Automated Processes





### Foreign Implementation Setups

- Sequential Numbering
- Localizations
- Global Accounting Engine
- Multiple Reporting Currencies
- Profile Options





### Technical Development

- Conversions
  - Complicated by existing data in system.
  - Clean up data for duplicates, old data.
  - Convert list of value items like pay terms.
  - Consider manual conversion when data set is small or cumbersome to write conversion.





### Technical Development

- Custom Reports and Forms
  - Verify custom reports and forms work for new company (if required).
  - Eliminate hard coding of data where possible.
  - Verify date format correctly adjusts. (ICX Date Format)
  - Verify security / responsibility controls work for reports and forms. Verify correct data is queried and selected based on security / responsibility.





### Testing

- Regression Testing
- New Company Testing
- Cross Company / Consolidated / Inter-Company Testing





## Regression Testing

- Use existing users
- Use upgrade / patch test scripts
- Test with data in new company to ensure security can be tested.





### New Company & Consolidated Testing

- Test all new responsibilities.
- Have current users test new company to ensure functionality works as expected.
- Have new users test to ensure functionality meets requirements.
- Jointly test all "inter-company" transactions.
- Perform consolidated testing to ensure translations, consolidations and FSG's work.





### Training Users

- Train the Trainer
- Where should training take place?
- Support for testing, training and go-live.





### Transition, Go Live and Support

- Are you really ready?
- When can you begin?
- Go Live





### In Summary

- Yes, you can setup a foreign subsidiary with your currency and foreign users as a team.
- Decide what your business really requires.
- Be sure to focus on the critical setups and the foreign specific setups.
- Work together with teams in both companies.
- Test, Test, Test.





#### Thank You!

Questions?

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